

Delivering Strong & Reputable Nigerian National Carrier/s

**being a Memorandum to the
Committee on National Carrier**

By

Aviation Safety Round Table Initiative (ART)

Signed

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President

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Round
Table**

Overall Corporate Objective

- ✓ **Consistent Delivery of Excellent & Competitive Customer Services (Inter, intra Africa & Global).**
- ✓ **Adopting Global Best Standard (Schedule Integrity, Global Alliances etc).**
- ✓ **Reciprocate all Air Services Agreement with Nigeria & Reverse Negative Balance of Trade**

Definition of National Carrier: Carrier/s flying the Flag.



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Objective	Consistent Delivery of excellent & Competitive Customer Services
Performance Measures	<ul style="list-style-type: none"> • On time, Real time Schedule integrity & delivery • Competitive Pricing • Efficient & Seamless Services devoid of monopolistic tendencies
Targets	<ul style="list-style-type: none"> • 2 – 3 Strong Flag Carriers • Grow Fleet @ 5/20 Rule (at least continuous growth of fleet every 5 years by 20 aircraft) • Designated to all Routes
Actions	<ul style="list-style-type: none"> ✓ Establish the new additional Flag Carrier ✓ Arik Air (Repackaged) ✓ Nigeria Express being a consolidation of existing Airlines <ul style="list-style-type: none"> E.g – FLIGHT 001 operated by Medview - FLIGHT 002 operated by First Nation - FLIGHT 003 operated by Aero - FLIGHT 004 operated by IRS - FLIGHT 005 etc ✓ Fuel Price Solution ✓ Multiple Taxes cancellation
Timeline	<ul style="list-style-type: none"> ✓ Q4/2015 through 2016.
Process Owner	<ul style="list-style-type: none"> ✓ Midwifed by Government, AMCON, NSE ✓ Arik Board & NCAA ✓ NCAA : Consolidator
Resources	<ul style="list-style-type: none"> ✓ Private Sector Initiative only (Public participation is not advisable in lieu of past ugly precedents).

Objective

Adopting Best Global Standard

Performance
Measures &
Action

- Regular & Routine Training programme
- Membership of IATA, IOSA qualification (compulsory)
- Certification by another Jurisdiction in addition to Nigeria e.g. E.A.S.A
- Conclude as many Interline Agreements as Possible.

Timeline

✓ Immediately

Process Owner

✓ NCAA & Airlines



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Objective	Reciprocate all Air Services Agreement with Nigeria & Reverse Negative Balance of Trade
Performance Measures	<ul style="list-style-type: none"> • Schedule Services on all BASA Routes • Forward & Backward Linkages through Domestic, Regional & Global connections
Targets	<ul style="list-style-type: none"> • All Countries
Actions	<ul style="list-style-type: none"> ✓ Renegotiate all Air Services Agreement ✓ Withdraw all extra frequencies ✓ 3 Flags Carriers must as a matter of necessity conclude BSA/CSA Agreement ✓ Deliberate Policy/cies to rescue market share for NG Carriers..
Timeline	✓ Immediately



OUR CONTACT

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thank you

